# CLE DOWN THE SHORE

## Atlantic City, NJ | Thu. & Fri., Aug. 15-16, 2019

**Resorts Casino Hotel, 1133 Boardwalk** 

#### **HOT TEMPS, HOT TOPICS:**

set your GPS for Atlantic City for sun surf and *sunsational* CLE!

**CREDITS:** 14! A clean sweep-your annual requirement (substantive and ethics) *plus*.

**PRICE:** More credits, less cash. Save your money for the casinos, shows and restaurants.

**HOTEL:** Stay and play at Resorts for \$133/night (not including taxes). It's a steal!

**ENJOY THE BOARDWALK:** Walk out of our meeting rooms and onto the boardwalk. Shops, dining, entertainment, the beach-all a few steps away.

A SUN-SATIONAL CLE LINE-UP: Satisfy your professional needs and personal interests here.

**EARN YOUR ETHICS CREDIT OVER LUNCH** Don't think you need ethics credits? Ethics credits are "wild card" credits that can be applied either as ethics credit or generally toward your overall 12-credit CLE requirement. Check the box on the registration panel for this credit with lunch.



Continuing Legal Education Arm of the Pennsylvania Bar Association

### 2-DAY TUITION DISCOUNT!

See registration panel for details.

# CLE DOWN THE SHORE

...Because there's nothing better than CLE beachside

## THURSDAY, AUG. 15, 2019

## Fear and Loathing in Litigation: How to Avoid Pitfalls and Secure the Best Result for Your Client

#### 8:30 AM - 11:45 AM; REGISTRATION 8:00 AM | 3 SUBSTANTIVE CREDITS

Law school did not teach you all of the potential pitfalls that you may encounter when litigating a case. In this interactive program, the panel will share and invite you to participate in discussing strategies for avoiding those pitfalls and even coming out ahead in spite of them.

Learn the "tricks of the trade" for:

- Steering clear of unacceptable litigation tactics
- Managing witnesses and evidence
- Discovery and motion practice tactics (what works and what backfires)
- · Posturing a case in mediation (what works and what doesn't)
- Negotiating with the adversary (what works and what can be bad faith)
- Handling the case which turns on legal issues (both before and on appeal)
- Bonus: Get a peek at how judges view attorney actions, what they see as effective and what they see as offensive

#### Capacity, Competency and Ethical Interventions

#### 12:00 PM - 1:00 PM | 1 ETHICS CLE CREDIT

Our legal system endorses the principle that all persons are competent to make reasoned decisions unless demonstrated to be otherwise. What happens when an individual's ability to understand information or to make decisions becomes impaired?

Attorney Roxane Crowley engages you in a dialogue to explore:

- Different levels of capacity
- Guardianship -- requirements, roles, and responsibilities
- Ethical dilemmas in representing a client with diminished capacity
- Who is the client? An ethical roadmap to determining if you are advocate for the client with diminished capacity or for the family member petitioning for guardianship.

### Riding the Waves of Life: Divorce, Custody, and Support in an Ever-Changing World

#### 1:15 PM - 4:30 PM; REGISTRATION 12:45 PM | 3 SUBSTANTIVE CREDITS

Much like the constant ebb and flow of the oceans change the shape and texture of the Jersey shore, so does the unstoppable progress of evolution change and redefine the practice of family law. This panel keeps the discussion light and entertaining as they borrow from movies and television to bring you up to speed on recent developments and trends in divorce, custody and support.

Dive into these topics:

- A quick review of existing procedure and case law in family law
- Recent and relevant changes that may impact your practice
- Tips and practical considerations for effectively handling a family law case in an ever-changing landscape



JUSTICE RUSSELL M. NIGRO





JAMES C. HAGGERTY, ESQ. HAGGERTY GOLDBERG SCHLEIFER & KUPERSMITH PC

SCOTT TREDWELL, ESQ. (MODERATOR) MCCORMICK & PRIORE PC



ROXANNE CROWLEY, ESO. ROTHKOFF LAW GROUP



JONATHAN HOFFMAN, ESQ. COZEN O'CONNOR



ROBERT J. SALZER, ESQ. WILLIAMS FAMILY LAW, P.C





AARON D. WEEMS, ESQ FOX ROTHSCHILD LLP



BERNER KLAW & WATSON LLP

## FRIDAY, AUG. 16, 2019

#### **Morning on Real Estate**

#### 8:30 AM - 11:45 AM; REGISTRATION 8:00 AM | 3 SUBSTANTIVE CREDITS

This Atlantic City staple is back with quick summaries of the top legal issues that may be game changers for your practice! Join a panel of leading real estate lawyers for updates, news, and legal commentary on these issues:

- New cases and legislation in Pennsylvania
- Emerging issues involving fraud in real estate transactions and how not to get burned
- Failure to disclose litigation in New Jersey
- Annual real estate economic update with Kevin Gillen

12:00 PM - 1:00 PM | 1 ETHICS CLE CREDIT

New twists in the stucco crisis







KEVIN C. GILLEN, PhD



BRETT WOODBURN ESO TUCKER ARENSBERG

CLTP, FIRST AMERICAN TITLE INSURANCE CO.

#### PAUL W NORRIS ESO STARK & STARK PC





SAMUEL M. FIRST, ESQ. JACOBS LAW GROUP, P.C.



#### Introduction to Elder Law

#### 1:15 PM - 4:30 PM; REGISTRATION 12:45 PM | 3 SUBSTANTIVE CREDITS

Ripped from the Headlines: Lawyers Behaving Badly

If you're looking forward to retirement, you're not alone. Countless workers dream of leaving their jobs behind and enjoying the freedom of unstructured days. However, just thinking about all that goes into planning for retirement can bring you crashing back to reality. Taught by leaders in the field of elder law, this course will introduce you to the specialized issues involved with preparing yourself or your client to take that big step with confidence.

- Medical Assistance Basics 
  Medical Assistance Application Process
- Ten Drafting Mistakes When Planning for Incapacity, Death and Long Term Care Needs



COLBERT & GREBAS PC



KEVIN GREBAS, ESQ. COLBERT & GREBAS PC



Make your Resorts reservation today A limited number of guest rooms for the evenings of Wed., Aug.15 and Thurs., Aug. 16 have been reserved at a discounted rate. For reservations and rates, call 888-797-7700 before July 20, 2019. Be sure to mention GROUP CODE VCLE19 when making your reservation.

### Atlantic City, NJ | Thu. & Fri., Aug. 15-16, 2019

### HOTEL Accommodations

From the world-renowned beaches to Atlantic City's hottest casino floor, Resorts is all about having fun. Situated on 11 acres overlooking the famed Atlantic City Boardwalk and Atlantic Ocean, Resorts is home to the famous Jimmy Buffett's Margaritaville restaurant, LandShark Bar & Grill, retail shops, new casino gaming and gourmet dining favorites. Who doesn't love a good party? Resorts is party central with live entertainment seven nights a week in their lounges, bars, clubs and showrooms. Sit back and relax, and look no further to find all that you need to make your vacation complete.

## RICHARD & ANGELO ESO

This is the stuff that movies are made of! In a dynamic and interactive session, these panelists use hypotheticals drawn from real life, newsworthy scenarios to educate attendees on important

ethics issues facing all attorneys. • Implications of untruthful statements made in connection with litigation • Use of non-lawyers -

Investigators, document management, internet-based services • Recording client conversations Confidentiality agreements • Technology • Overbilling • Crowdfunding





UNNIA BAR ASSOCIATION



## **CLE DOWN THE SHORE**

#### Atlantic City, NJ Thu. & Fri., Aug. 15-16, 2019 **Resorts Casino Hotel, 1133 Boardwalk**

PBI is an approved provider for PA Continuing Judicial Education

credits per session/2 ethics credits This program has been approved by the Pennsylvania Continuing Legal Education Board for 12 hours of CLE credit in substantive law and 2 hour of ethics.

**Registration Policy:** Walk-in registrations will be accepted on a space-available basis. Please check www. not changed.

#### **Registration Transfers:**

Requests for transfers will be honored if they are received before the course date.

**Cancellation Policy:** In order to receive a refund for cancellation (less a \$25 administrative fee), you must notify for the appropriate site. Otherwise, you will receive the course materials in full consideration of tuition paid.

Services for Persons with Disabilities: If you require special arrangements, please contact Customer Service at (800) 932-4637 at least ten days before the course date

eaker Substitutions: speakers at all programs

#### **Registration Confirmation:**

registration form.

Weather Related Cancellations: ext. 2205.

#### THURSDAY, AUGUST 15

- Fear and Loathing in Litigation: 3 credits П How to Avoid Pitfalls and Secure the Best Result for Your Client **ETHICS CREDIT**
- 1 ethics Capacity, Competency and Ethical Interventions 3 credits
- Riding the Waves of Life: Divorce, Custody, and Support in an Ever-Changing World

#### FRIDAY, AUGUST 16

- 3 credits □ A Morning on Real Estate ETHICS CREDIT □ Ripped from the Headlines: 1 ethics Lawyers Behaving Badly
- 3 credits □ Introduction to Elder Law

#### **TUITION**

The course books are included with each program option. Books will be distributed in digital download form.

**\$249** Tuition for one 3-credit program

П \$349 Tuition for two 3-credit programs

#### **ETHICS CREDIT**

Ethics credit with lunch for \$79 per day \$79

**TUITION FOR THE FULL PROGRAM** \$599 14 credits for \$599. More credits, less cash.

Name				Atty. #		
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I have enclosed a coupon in the amount of \$ for my 🔲 1st 🔲 2nd 🔲 3rd 🛄 4th 🛄 5th seminar.						
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