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- Marking Up Title and Getting **Exceptions Removed**
- · Title Litigation Claims, Transactions Gone Wild and Other Real Estate Disclosures: How to Avoid the Ethical Nightmares (ETHICS)





Tues., Aug. 5, 2014

Philadelphia [LIVE]

Simulcast

Allentown | Mansfield | Mechanicsburg | Mill Hall | New Castle | Norristown Pittsburgh | Plymouth Meeting | State College | Uniontown | West Chester

Live Webcast

▶ 9:00 am to 4:10 pm; lunch is included

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Tues., Aug. 5, 2014 • 9:00 am to 4:10 pm; check-in begins at 8:30 am — lunch is included

Philadelphia [LIVE] The CLE Conference Center, Wanamaker Building 10th Fl., Suite 1010, Juniper St. entrance

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9:00 - 10:00 The Impact of Superstorm Sandy: Buying a Vacation Home, Insurance, Building Issues and Other Assorted Surprises Superstorm Sandy served to highlight the risks and related issues involved with owning

property in costal and other areas prone to flooding. The impact of the storm has been compounded by initiatives undertaken by the Federal Emergency Management Agency in 2009 to update coastal flood maps across the country. In addition, The Biggert-Waters Flood Insurance Reform Act of 2012 will result in a general phase-out of low cost, subsidized flood insurance premiums over the next year. Examine these important developments and their impact on property ownership throughout Pennsylvania, New Jersey and other regions in the northeast. Find out how to best protect your client's (or your own) investment given the changing landscape of flood insurance and related issues.

10:00 - 10:10 Break

10:10 - 11:10 Payment Bonds, the Prompt Payment Acts and Responding to Lien Claims: Practical Responses to Contractors' Favorite Weapons

Mr. Watson

In recent years, legislation has been passed or amended by the PA legislature which is designed to assist and protect the rights of contractors, subs and suppliers who improve real property. Learn about the steps an owner can take when faced with payment issues from contractors or subcontractors - or should take to avoid, preserve or mitigate conflict with the building and construction trades.

11:10 - 11:20 Break

11:20 - 12:20 Estate Planning for Real Estate Investors

Mr. Reiter

Explore issues and techniques to consider in estate planning for individuals with substantial real estate interests. Included is an introduction to the current tax regime and introduction to the techniques especially suited to estate planning for real estate assets.

12:20 - 12:50 Lunch (included in your tuition)

12:50 - 1:50 Planned Communities Gone Bad: Unfinished Units, Construction Defects and More Mr. Sugarman

As a result of the economic downturn over the past several years, planned communities have confronted many new obstacles and unusual issues, including unfinished units, sales of units to third-party builders, unpaid assessments, bankruptcy and receiverships and conversions of units to rental properties. Whether you are representing associations. developers, lenders, municipalities or unit owners, you will learn practical tips and creative solutions to effectively address these evolving problems and issues arising out of the planned community "gone bad."

1:50 - 2:00 Break

2:00 - 3:00 Marking Up Title and Getting Exceptions Removed

Ms. Fox & Mr. Scaggs

Title insurance is part of almost every real estate transfer and can be a valuable tool in getting the transaction closed. Learn what issues have to be dealt with prior to closing in both residential and commercial deals and how to negotiate the removal of various exceptions from the title commitment and subsequent policy.

3:00 - 3:10 Break

3:10 - 4:10 Title Litigation Claims, Transactions Gone Wild and Other Real Estate Disclosures: How to Avoid Ethical Nightmares (ETHICS)

Mr. Sugarman

When does an attorney cross the line from being an advocate for his or her client to breaking the rules of professional responsibility? Using hypotheticals, you will review common ethical issues that arise from common title litigation claims, demonstrate how quickly transactions and settlements can and do get out of hand, and review some specific disclosure situations that can quickly lead to alleged ethical violations.

A Day on Real Estate

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Registration Policy: We encourage early registration. Save \$25 on registrations received 3 or more business days before the presentation date. Early registration helps us ensure there will be sufficient course materials, seating and refreshment. Walk-in registrations will be accepted on a space-available basis. Pre-registered customers receive a space-available basis. Heregistered customer steelve priority on the distribution of course materials. Those intending to register at the door should check www.pbi. org or call (800) 247-4724 to ensure that the course has not sold out and that there have been no schedule changes.

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